



**Marek Segit**  
Tax advisory company



**BOOKKEEPING**  
**HR AND PAYROLL**  
**TAX CONSULTANCY**  
**SETTLEMENTS ABROAD**





We employ a team of professionals in various fields: accounting, human resources and employee affairs as well as tax consulting.



We have been operating successfully in the field of tax advisory, payroll and accounting services for over 25 years. Spółka Doradztwa Podatkowy Marek Segit Sp. z o.o. - was entered in the register of legal persons authorized to provide tax advisory services on December 14, 2004, but the beginnings of activity date back much earlier.

The company was founded in 1995 by Marek Segit (an experienced tax advisor, from 1998 with an entry on the KIDP list under number 05621 and a qualification certificate for bookkeeping service number 34167/02).

The head of the team is Rafał Marciniak - a tax advisor (no. 12 341), President of the Management Board of Marciniak BFC Sp. z o.o., a certified accountant by the Minister of Finance of the Republic of Poland (no. 24608/2008).

He graduated from the Faculty of Law at Adam Mickiewicz University in Poznań and has started his doctoral studies at the Accounting Department of AE in Kraków. He completed postgraduate studies: AE in Kraków and CIOP in Warsaw, obtained ESOL BEC Vantage certificate from the University of Cambridge. He is a specialist in applying advanced IT solutions in accounting and tax planning.



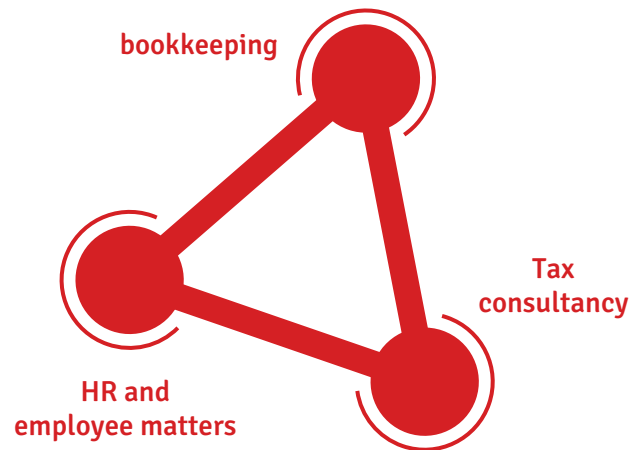
Year by year, the package of offered services is also growing - and the growing number of Clients corresponds to the growth of employment and the company's own resources. We keep investing in staff, software and equipment. The education and professional qualification of employees is an important part of the company's policy. All members of the management board hold ministerial accountancy certificates or are qualified to practise law (as tax advisors or attorneys-at-law).

# Special working methods

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Unlike our competitors, each client's affairs are handled not by a single accountant, but always by a team of at least three to four people (chief accountant, independent accountant, HR and payroll specialist and, if necessary, tax advisor). In this way, customer service is organised comprehensively and specialists from different fields complement each other. With traditional cooperation proposals smaller companies would not be able to afford to employ so many specialists. Accounting and HR services are complemented by tax consultancy and law firm services, as well as the necessary IT support. Year by year, the role of IT services dedicated to our clients is growing - we provide a cloud, a client panel accessible via the Internet, applications scanning documents, electronic attendance records, etc.

To meet our clients' needs, we cooperate with lawyers, experts and auditors. Thanks to many years of experience we are surrounded by a team of trusted colleagues.



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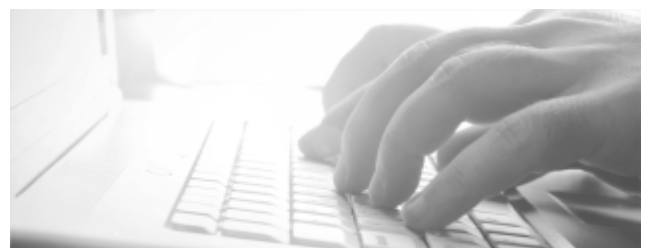
## Modern solutions

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We have our own professional server room with fast, fibre-optic Internet access (24/7 service and data backup). As a standard, we provide all customers with document processing (meeting the requirements of GDPR) in our cloud. We use OCR technology, as well as additional applications available online, e.g. for invoicing, running a cash register, etc.

The IT tools we offer make it possible to run even a large company without the client having to build its own technical base and become dependent on a single physical location. Thanks to many years of cooperation with a number of IT companies, we have access to innovative methods that help us more easily and effectively establish communication with data exchange, processing and storage.

We are constantly developing the possibilities of remote access for both employees and our clients. Using modern IT applications, we are able to integrate our systems with the IT system currently used by the Customer.



# Taxation planning

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We offer to all our Clients the model of services developed in large corporations.

Our Clients can count not only on standard accounting and HR services, but also on comprehensive tax consultancy including:

- planning tax liabilities;
- representation of taxpayers before tax authorities and in administrative courts
- tax audit (review);
- changes of legal forms (transformations);
- tax proceedings
  - on tax refunds, allowances or exemptions
  - on tax law interpretations
- Other tax procedures (e.g. schedules, transfer pricing, etc.)

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## Expertise and advice

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Our service does not begin and end with just bookkeeping and human resources. We operate with the conviction that accounting is one of the very important components of a company. Therefore, we always look for the best solutions that will be adjusted to the real needs of a particular client.

We constantly analyse the changing situation and propose new solutions. Thanks to this our clients can focus on what is the most important to them, namely the development of their own businesses.

the best  
solutions  
**100%**  
tailored  
to your needs

Our clients can focus on what is most important, i.e. the development of their own companies.

# Individual approach to each Client

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We start our cooperation with a review of all issues and an assessment of the situation, so that we can apply the most appropriate methods of work from the very beginning.

We approach each client individually, proposing solutions that are fully adapted to the specifics of the company, its employment level, turnover, industry and above all: to the organisational needs of the given enterprise.

- We do not succumb to patterns.
- We provide consultations with a tax advisor and a certified auditor.
- The main priority is to establish common goals and to implement them consistently.
- Responding to the changing needs of the client, we update the priorities of our services.

## Partners of our company

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We operate based on the knowledge and experience not only of ours, but also of our partners. Therefore, thanks to us, you gain twice.





# CYBER CENT for e-Business

CYBER CENT is a ready-made, but individually tailored technical and organisational solution, designed for companies operating in the e-commerce industry. It consists in planning for the Customer and implementing such changes in the software and methods of work, so that the service of full accounting and finances is the most effective in a specific enterprise.

## Cyber Cent guarantees:

- digital full accounting for e-commerce,
- modern IT solutions,
- work with electronic documents,
- independent localisation.

Cyber Cent services are based on the knowledge of a team of experts in the field of accounting, tax and business consulting. We start our cooperation with a free online consultation. At the first stage, together with the Customer, we examine real needs and possibilities of the application of the Cyber Cent solution. We use various methods to integrate Amazon FBA, Allegro, EMAG and other e-commerce platforms with accounting systems. Traditional methods of working in accounting are simply outdated.

For companies with an online presence,  
Cyber Cent is the right solution.



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