



 **Marek Segit**  
Tax advisory company

**ACCOUNTING SERVICES**

**HR AND PAYROLL**

**TAX CONSULTING**

**SETTLEMENTS ABROAD**



[www.mareksegit.pl](http://www.mareksegit.pl)

# About us

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**Marek Segit**  
Tax advisory company

We employ a team of professionals in various fields: accounting, human resources and employee affairs as well as tax consulting.

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We have been operating successfully for more than 25 years in the sphere of tax consultancy, accounting and payroll services. The company was entered under No. 287 in the register of tax advisory companies in 2004, but the beginnings of the accounting office go back much earlier. The founder of the office in Zamość was Mr Marek Segit, who has been retired for a long time now. In 2020, the company became part of the group of accounting offices BFC and CYBER CENT.

**The head of the team is Rafał Marciniak - tax advisor (no. 12 341), President of the Management Board of Marciniak BFC Sp. z o.o., certified accountant by the Minister of Finance of the Republic of Poland (no. 24608/2008).**

A graduate of the Faculty of Law of Adam Mickiewicz University in Poznań, he is a doctor of economics with a specialisation in accounting. He completed post-graduate studies at the Cracow University of Economics and the Central Institute for Labour Protection in Warsaw, and obtained the ESOL BEC Vantage Certificate from the University of Cambridge. He is a specialist in the application of advanced IT solutions in accounting and tax planning. He is also the author of a number of professional publications (see <https://orcid.org/0009-0006-8182-3579>).

Every year the package of services offered increases - and the growing number of clients is matched by an increase in employment and the company's own resources. We continually invest in staff, software and equipment. The education and professional qualification of employees is an important focus of the company's policy. All members of the management board hold ministerial certificates as accountants or are qualified to practise law (tax adviser, lawyer).

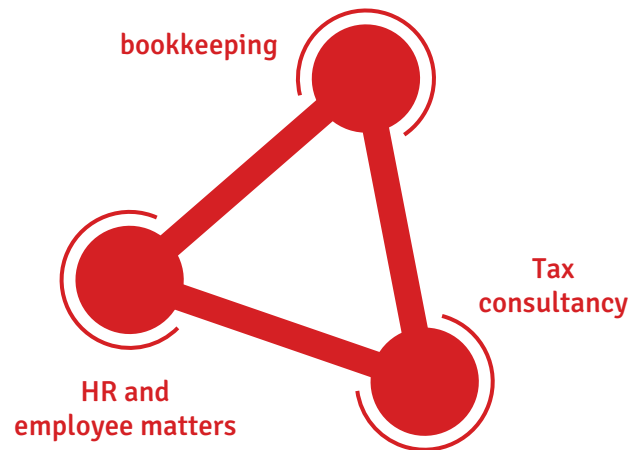
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# Special working methods

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Unlike our competitors, each client's affairs are handled not by a single accountant, but always by a team of at least three to four people (chief accountant, independent accountant, HR and payroll specialist and, if necessary, tax advisor). In this way, customer service is organised comprehensively and specialists from different fields complement each other. With traditional cooperation proposals smaller companies would not be able to afford to employ so many specialists. Accounting and HR services are complemented by tax consultancy and law firm services, as well as the necessary IT support. Year by year, the role of IT services dedicated to our clients is growing - we provide a cloud, a client panel accessible via the Internet, applications scanning documents, electronic attendance records, etc.

To meet our clients' needs, we cooperate with lawyers, experts and auditors. Thanks to many years of experience we are surrounded by a team of trusted colleagues.



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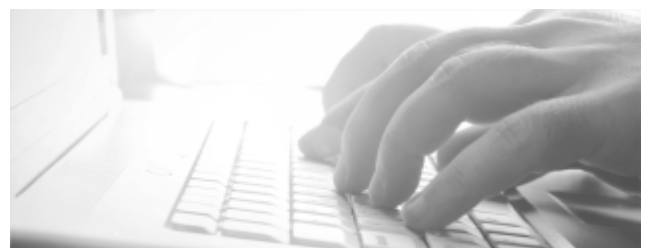
## Modern solutions

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We have our own professional server room with high-speed, fibre-optic internet access (24/7 service and data backup). We provide document processing (meeting DPA requirements) in our cloud. We use OCR technology, as well as additional applications provided online, e.g. for invoicing, cashiering, etc.

We are continuously developing the possibility for both employees and our clients to use remote access. Using modern IT applications, we integrate our system with the IT system currently used by the customer.

Our IT tools, which are made available to our clients, allow them to run even a large company without building their own technical base and becoming dependent on a single physical location. Thanks to many years of cooperation with a number of IT companies, we have access to innovative methods that help to easily and effectively establish communication between us and the customer's company.



# Taxation planning

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Our clients can count not only on standard accounting and HR services, but also on comprehensive tax consultations.

We offer a service model developed in large corporations. Our clients can count not only on standard bookkeeping and HR services, but also on comprehensive tax consultations including:

- tax liability planning;
- representation of taxpayers before tax authorities and administrative courts;
- tax audit (review);
- changes to legal forms (transformations);
- tax proceedings
  - on tax refunds, allowances or exemptions
  - on tax law interpretations
- Other tax procedures (e.g. MDR and DCT documentation)

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## Expertise and advice

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Our service does not begin and end with just bookkeeping and human resources. We operate with the conviction that accounting is one of the very important components of a company. Therefore, we always look for the best solutions that will be adjusted to the real needs of a particular client.

We constantly analyse the changing situation and propose new solutions. Thanks to this our clients can focus on what is the most important to them, namely the development of their own businesses.

the best  
solutions  
**100%**  
tailored  
to your needs

Our clients can focus on what is most important, i.e. the development of their own companies.

# Individual approach to each Client



We start our cooperation with a review of all issues and an assessment of the situation, so that we can apply the most appropriate methods of work from the very beginning.

We approach each client individually, proposing solutions that are fully adapted to the specifics of the company, its employment level, turnover, industry and above all: to the organisational needs of the given enterprise.

- We do not succumb to patterns.
- We provide consultations with a tax advisor and a certified auditor.
- The main priority is to establish common goals and to implement them consistently.
- Responding to the changing needs of the client, we update the priorities of our services.

## Partners of our company

We operate on the basis of the knowledge and experience not only of ourselves, but also of our partners. Therefore, you benefit twice thanks to us.



COMARCH







# CYBER CENT for e-Business

CYBER CENT is a ready-made, but individually tailored technical and organisational solution, designed for companies operating in the e-commerce industry. It consists in planning for the Customer and implementing such changes in the software and methods of work, so that the service of full accounting and finances is the most effective in a specific enterprise.

## Cyber Cent guarantees:

- digital full accounting for e-commerce,
- modern IT solutions,
- work with electronic documents,
- independent localisation.

At CyberCent, we are focused on innovation. We understand that e-commerce is a very demanding field in terms of process automation. The solutions we use significantly reduce the time and cost of service. We excel in the multi-platform integration of e-commerce sales channels. We support companies operating via **Amazon, Allegro, eBay or E-MAG** or platforms such as **Magento and shoper**. We provide our clients with a cloud for sending documents electronically. We integrate with the client's internal servers and its own accounting programmes.

For companies with an online presence,  
Cyber Cent is the right solution.



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